



Missouri Professional Auctioneers Association
2019 Convention
February 15-17, 2019
Convention Center XX, Missouri

Missouri Professional Auctioneers Association RINGMAN CONTEST RULES

Friday, February 15, 2019 at 7:00 PM, During Fun Auction

How to Register for Contest:

In addition to the Ringman Contest Entry Form, there is a \$25.00 entry fee per contestant, made payable to the Missouri Professional Auctioneers Association. The Ringman Contest is limited to first 20 entries. Deadline for completing Ringman Competition Registration is 12 noon on the day of contest. All contestants are required to check-in 30 minutes before the Contest/Fun Auction to receive identification badges and draw for their order in the contest. Early registration is encouraged.

Scoring:

Ringman contest will consist of two rounds of equal significance. In Round 1, contestants will be scored in the following categories: 1) Appearance, 2) Enthusiasm, 3) Salesmanship, Eye contact & Crowd Survey, and 4) Effective Communication of Buyer Participation to the Auctioneer. Round 2 will consist of an interview question for the top 4 contestants from Round 1. Contestants will be scored in the following categories on 1) Personality & Poise, 2) Communication of Concept, and 3) Demonstrated Experience.

Judges will use rubrics to score each contestant. The points will be summed to provide a total score for each contestant. Round 1 and Round 2 scores will be summed; contestant with the highest total points wins. The judges' scoring decisions and placings are final.

Contest Procedures:

Round 1: 50% score

- Contestant must be a MPAA member in good standing, and at least 17 years of age.
- Each contestant will work with the MPAA Auctioneer of their choice or may elect to use MPAA board member.
- Each contestant will draw for their order in the contest 30 minutes before the fun auction begins.
- Contestant will ring from the floor without the use of a microphone.
- The four contestants with the highest scores will proceed to Round 2 Interview.

Finalist Round 2: 50% score

- The four finalists will be sequestered during Round 2 Interviews. Contestants will be called into the room one at a time to answer one question. Judges will use a rubric to score each contestant.
- Any attempt to circumvent the integrity of the sequester rule, including use of electronic devices, will result in disqualification.
- In the event of a tie, each contestant will ring one additional item, until the tie is broken. The results of each contestant's individual scoring will be mailed to them.

Awards:

The Ringman Champion will receive a commemorative plaque and MPAA Membership Dues for the following year. All winners will be used in press releases, media referrals and videos for promotion of auctioneering. Ringman Champion will Co-Chair Contest Committee the following year.

Dress Code:

Suggested Business Attire. Please, no jeans, tennis shoes, or baseball caps. Men: sport coat and tie or suit; Women: business appropriate attire.

Announcements made the day of competition take precedence over all previous announcements. The Contest Chair shall establish all final rules and procedures. Ringman Champions will be exempt from participating in future contests.