

2024 MPAA Winter Conference
February 16-17, 2023 —Drury Plaza Hotel
Columbia, MO

Schedule of Events ***

Friday, February 16

8:30 am – 3:30 pm	6 hours Real Estate Continuing Education Core Classes presented by Ed Warden-Rollins Room (separate registration fee required)
7:00 am - 11:00 am	Board of Directors set up for conference
11:00 am – noon	Board of Directors Meeting
1:00 pm – 3:45 pm	Meet & Greet, Open registration for Conference
3:50 pm	Ringman Contest Entry Deadline
4:00 pm	Opening Remarks by MPAA President, Mike Witten
4:05 pm – 5:00 pm	Speaker, Lance Walker —Working with Brokers in Selling and Buying at Auction
10 min after speaker	Break/Ringman Draw
5:30 pm – 9:00 pm	Drury Inn 5:30 Kickback (provided with Conference Registration) Fun Auction and Ringman Contest

Saturday, February 17:

8:30 am—11:30 am	Open enrollment for Bid Calling Contest
8:30 am	President Welcome – Mike Witten
8:35 am—8:45 am	A word from our sponsors
9:00 am	Marketing Contest Entry DEADLINE
8:50 am—9:45 am	Speaker - Brent Voorheis: Smart Phone Apps for Auctioneers
9:50 am	Break
10:00 am - 11:00 am	Auxiliary Meeting —Rollins Room
10:00 am - 11:00 am	Speaker-Paul McCartan: It All Starts With A Cup of Coffee
11:15 am	Business Meeting and Lunch by Eclipse Catering (provided with registration)
NOON	Bid Calling Contest Entry DEADLINE
1:15 pm - 3:00 pm	Round Table Discussions hosted by MPAA Board Members
3:00 pm	Break
3:05 pm	NAA Presentation by Lance Walker
3:10 pm - 4:15 pm	Speaker—Lance Walker: Utilizing TV & Radio to Build Your Brand & Increase Your Business
10 min after speaker	Bid Calling Contestants Meet & Draw for Order
5:00 pm - 7:00 pm	Dinner by Eclipse Catering (provided with registration) Hall of Fame Inductee and Scholarship Awards
7:30 pm - EOD	Bid Calling Contest

*** Unless Noted, all meetings and events will take place in the Presidential ball room at the Drury Plaza Hotel