



Missouri Professional Auctioneers Association Bid Calling Contest Rules

1. **ELIGIBILITY:** Contestants must be at least 18 years of age AND a dues paid member of the MPAA for the upcoming year at the time of entry.
2. **ENTRY DEADLINE:** Contest entry form, entry fee of \$100.00 and MPAA dues must be received by the MPAA Executive Director by 12:00 noon on the day of the contest. NO EXCEPTIONS. Early registration is encouraged.
3. **DIVISIONS:** Men and Women will compete in one Division unless there are 5 or more of both Woman and Men, in which case there will be separate Women's and Men's Divisions. Competition order in all rounds, if divided, will be Woman followed by the Men.
4. **DRESS CODE:** Dress code for the contest is Business Presentation Attire, (suit & tie for men, business appropriate attire for women). Judges want to be able to see your face. While the wearing of hats is not banned it is strongly discouraged.
5. **ITEMS:** Contestants will be required to bring three (3) items valued at \$35.00 each. Two (2) will be sold in the preliminary round and one (1) in the final round. Items should have the contestants name affixed and labeled with A, B and C to indicate the order to be presented in the auction. Proceeds from the sale of the items to benefit the MPAA. A second item for the finals round will be provided by the MPAA
6. **MANDATORY ROLL CALL:** All contestants must attend a contestant roll call and rules meeting located at the contest stage approximately 10 minutes after the last speaker of the day. Roll call will be taken and if a contestant is not present, their name will be called at that time and again within 10 minutes. If not present by the second call the contestant will be disqualified with no refund of entry fees. Contestants will then draw for competition order, have contest procedures reviewed and have an opportunity to do a sound check on the sound system.
7. **SOUND SYTEM:** will be preset and will not be adjusted during the contest. All contestants will have the opportunity to test the sound system during the roll call and rules meeting.
8. **JUDGES:** There will be a minimum of three (3) judges selected by the contest committee. Each judge will be knowledgeable of the auction industry. All scores will be used, NO scores dropped.
9. **PRELIMINARY ROUND:** Contestant will be called to the stage by contestant number when time to compete. If Contestant is not present and ready to enter the contest area when called, they will be disqualified.
10. **FINALISTS:** will be announced after tabulation of the preliminary round. Total Scores from the preliminary score sheets will determine who makes it to the finals. The number of finalists will be Twenty-five (25%) of entries but no less than 3, (See item 3 noted above if men's and women's division). Immediately after finalists are announced they will draw for finalist sale order and be given an opportunity to review the two items provided for the final round (1 from the contestant and one from MPAA). Contestants will then be sequestered, and any use of electronic devices will be grounds for disqualification.
11. **FINALS INTERVIEW:** Finalists will answer 2 interview questions after their introduction in this round and then will sell two (2) assigned items. Interview will be weighted at 40% and Finals Bid Calling weighted at 60% to determine the total final round contestant score.
12. **TIE BREAKER:** In the event of a tie, the total scores from the preliminaries will be used as the tiebreaker in the finals.
13. **WINNERS ANNOUNCED:** Finalists will be called back to stage after tabulation. First Runner-up, then Reserve Champion, then Champion will be announced, and photos taken.
14. **CONTEST PRIZE:** The Champion Bid Caller will receive a Buckle, Plaque, \$500 cash prize and following year's conference registration. They will then be required the following year to return & emcee the MPAA Bid Calling Contest and sell for each of the Ringman Contestants in the Ringman Contest. Reserve Champion will receive a plaque and following year MPAA dues. Finalists in the contest will receive a Bid Calling Finalist Medallion.